

CUMULATIVE SCORE SHEET  
RFP 874  
LEGISLATIVE LIAISON AND LOBBYING SERVICES  
28-Oct-14

	Capstone National Partners			Hubbard Wilson & Zelenkova			Whyte Hirschboeck Dudek SC		
Experience of Personnel Maximum: 27 Points	<b>63.0</b>			<b>79.0</b>			<b>71.0</b>		
	1 20.0	2 23.0	3 20.0	1 27.0	2 26.0	3 26.0	1 22.0	2 24.0	3 25.0
Experience with Like Projects Maximum: 26 Points	<b>60.0</b>			<b>78.0</b>			<b>68.0</b>		
	1 20.0	2 23.0	3 17.0	1 26.0	2 26.0	3 26.0	1 23.0	2 22.0	3 23.0
Quality of Proposed Solution Maximum: 27 Points	<b>55.0</b>			<b>73.0</b>			<b>68.0</b>		
	1 15.0	2 20.0	3 20.0	1 23.0	2 25.0	3 25.0	1 22.0	2 23.0	3 23.0
Cost Maximum: 20 Points	<b>60.0</b>			<b>60.0</b>			<b>53.4</b>		
	1 20.0	2 20.0	3 20.0	1 20.0	2 20.0	3 20.0	1 17.8	2 17.8	3 17.8
HUB/Student Engagement Requirements: Pass/Fail	<b>Pass</b>			<b>Pass</b>			<b>Pass</b>		
References: Pass/Fail	<b>Pass</b>			<b>Pass</b>			<b>Pass</b>		
Responsiveness: Pass/Fail	<b>Pass</b>			<b>Pass</b>			<b>Pass</b>		
Total Points	<b>238.0</b>			<b>290.0</b>			<b>260.4</b>		

*The number assigned to the evaluator is listed above their score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.*

**Awarded to: Hubbard, Wilson & Zelenkova**