

CUMULATIVE SCORE SHEET

RFP 808

Group Dental Programs

Date Due March 8, 2013

Self-funded or Fully Insured Fee-for-Service PPO Administration

**Blue Cross Blue Shield of  
Wisconsin and CompCare Health  
Services Insurance Corporation  
d.b.a. Anthem Blue Cross and**

**Ameritas Life Insurance Corp.**

**Blue Shield**

Administration Maximum: 30 Points	<b>64.0</b>						<b>60.0</b>					
	1	2	3				1	2	3			
	23.0	20.0	21.0				20.0	20.0	20.0			
Provider Network Accessibility: 20 points	<b>44.0</b>						<b>45.0</b>					
	1	2	3				1	2	3			
	18.0	14.0	12.0				17.0	15.0	13.0			
Performances and Rate Guarantees: Maximum: 10 Points	<b>21.0</b>						<b>11.0</b>					
	1	2	3				1	2	3			
	10.0	5.0	6.0				3.0	3.0	5.0			
Cost Maximum: 40 Points	<b>108.0</b>						<b>117.0</b>					
	1	2	3				1	2	3			
	36.0	36.0	36.0				39.0	39.0	39.0			
References: Pass/Fail	Pass						Pass					
Financial Stability: Pass/Fail	Pass						Pass					
HUB/Student Engagement Requirements: Pass/Fail	Pass						Pass					
Total Points	<b>237.0</b>						<b>233.0</b>					

**Delta Dental of Wisconsin**

**The Guardian Life Insurance  
Company of America**

Administration Maximum: 30 Points	<b>82.0</b>				<b>68.0</b>			
	1	2	3		1	2	3	
	28.0	26.0	28.0		23.0	23.0	22.0	
Provider Network Accessibility: 20 points	<b>57.0</b>				<b>49.0</b>			
	1	2	3		1	2	3	
	20.0	18.0	19.0		18.0	16.0	15.0	
Performances and Rate Guarantees: Maximum: 10 Points	<b>28.0</b>				<b>17.0</b>			
	1	2	3		1	2	3	
	10.0	8.0	10.0		5.0	7.0	5.0	
Cost Maximum: 40 Points	<b>120.0</b>				<b>117.0</b>			
	1	2	3		1	2	3	
	40.0	40.0	40.0		39.0	39.0	39.0	
References: Pass/Fail	Pass				Not Failed- Declined to provide unless finalist			
Financial Stability: Pass/Fail	Pass				Pass			
HUB/Student Engagement Requirements: Pass/Fail	Pass				Pass			
<b>Total Points</b>	<b>287.0</b>				<b>251.0</b>			

	HumanaDental Insurance Company				Metropolitan Life Insurance Company				UnitedHealthcare			
Administration Maximum: 30 Points	<b>67.0</b>				<b>64.0</b>				<b>76.0</b>			
	1	2	3		1	2	3		1	2	3	
	22.0	23.0	22.0		20.0	22.0	22.0		26.0	25.0	25.0	
Provider Network Accessibility: 20 points	<b>42.0</b>				<b>41.0</b>				<b>47.0</b>			
	1	2	3		1	2	3		1	2	3	
	15.0	13.0	14.0		12.0	15.0	14.0		17.0	15.0	15.0	
Performances and Rate Guarantees: Maximum: 10 Points	<b>21.0</b>				<b>14.0</b>				<b>20.0</b>			
	1	2	3		1	2	3		1	2	3	
	9.0	4.0	8.0		5.0	4.0	5.0		8.0	5.0	7.0	
Cost Maximum: 40 Points	<b>96.0</b>				<b>105.0</b>				<b>105.0</b>			
	1	2	3		1	2	3		1	2	3	
	32.0	32.0	32.0		35.0	35.0	35.0		35.0	35.0	35.0	
References: Pass/Fail	Pass				Not Failed- Could not contact				Pass			
Financial Stability: Pass/Fail	Pass				Pass				Pass			
HUB/Student Engagement Requirements: Pass/Fail	Pass				Pass				Pass			
<b>Total Points</b>	<b>226.0</b>				<b>224.0</b>				<b>248.0</b>			

The number assigned to the evaluator is listed above their score.

**Awarded to: Delta Dental of Wisconsin**