

FINAL CUMULATIVE SCORE SHEET  
RFP 798  
PROJECT MANAGER FOR STATEWIDE STUDENT INFORMATION SYSTEM IMPLEMENTATION  
9/12/2012

	AE Business Solutions Daniel Browne					AE Business Solutions Joseph Conway					Experis Scott Crowley					Davidson Services, LLC Cynthia Curtis					Strategem, Inc. Al Dominguez					Experis James Fisher									
Vendor Qualifications and Experience of Organization Maximum: 15 Points	55.0					55.0					52.0					64.0					69.0					54.0									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	9.0	11.0	12.0	10.0	13.0	9.0	11.0	12.0	10.0	13.0	12.0	11.0	11.0	10.0	8.0	13.0	12.0	14.0	13.0	12.0	13.0	14.0	15.0	12.0	15.0	12.0	11.0	11.0	12.0	8.0					
Quality of Project Manager Candidate Maximum: 40 Points	106.0					111.0					112.0					185.0					143.0					123.0									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	12.0	31.0	22.0	12.0	29.0	18.0	32.0	24.0	19.0	18.0	22.0	14.0	27.0	22.0	27.0	36.0	36.0	38.0	35.0	40.0	19.0	36.0	34.0	19.0	35.0	18.0	27.0	34.0	18.0	26.0					
Vendor References Maximum: 20 Points	60.0					54.0					46.0					93.0					67.0					45.0									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	10.0	15.0	14.0	6.0	15.0	10.0	15.0	14.0	0.0	15.0	10.0	10.0	10.0	6.0	10.0	18.0	20.0	20.0	15.0	20.0	15.0	15.0	15.0	7.0	15.0	10.0	10.0	10.0	5.0	10.0					
Cost Maximum: 25 Points	120.5					120.5					80.0					60.5					108.0					87.5									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	24.1	24.1	24.1	24.1	24.1	24.1	24.1	24.1	24.1	24.1	16.0	16.0	16.0	16.0	16.0	12.1	12.1	12.1	12.1	12.1	21.6	21.6	21.6	21.6	21.6	17.5	17.5	17.5	17.5	17.5					
HUB/Student Engagement Requirements: Pass/Fail-Additional Points	Pass					Pass					Pass					Pass					Pass					Pass									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
Responsiveness: Pass/Fail	Pass					Pass					Pass					Pass					Pass														
Total Points	341.5					340.5					290.0					402.5					387.0					309.5									

The number assigned to the evaluator is listed above their score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.

	Experis Alan Goodman					Heartland Information Research, Inc. Don Hill					Heartland Information Research, Inc. Kate Hill					Moran Technology Consulting Max Janairo					IO Datasphere, Inc. Walter Markovic					Comcentia Dele Ojelabi									
Vendor Qualifications and Experience of Organization Maximum: 15 Points	54.0					39.0					41.0					61.0					53.0					27.0									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	12.0	11.0	11.0	12.0	8.0	5.0	5.0	11.0	6.0	12.0	5.0	7.0	11.0	6.0	12.0	11.0	14.0	13.0	11.0	12.0	9.0	12.0	11.0	9.0	12.0	3.0	7.0	9.0	4.0	4.0					
Quality of Project Manager Candidate Maximum: 40 Points	131.0					116.0					126.0					175.0					153.0					92.0									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	19.0	27.0	34.0	19.0	32.0	15.0	20.0	37.0	15.0	29.0	26.0	22.0	37.0	15.0	26.0	28.0	40.0	39.0	28.0	40.0	24.0	32.0	38.0	23.0	36.0	16.0	5.0	37.0	17.0	17.0					
Vendor References Maximum: 20 Points	45.0					43.0					43.0					77.0					47.0					32.0									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	10.0	10.0	10.0	5.0	10.0	10.0	10.0	10.0	3.0	10.0	10.0	10.0	10.0	3.0	10.0	12.0	15.0	15.0	15.0	20.0	10.0	10.0	10.0	7.0	10.0	10.0	10.0	5.0	2.0	5.0					
Cost Maximum: 25 Points	89.0					108.0					93.0					68.5					93.0					51.5									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	17.8	17.8	17.8	17.8	17.8	21.6	21.6	21.6	21.6	21.6	18.6	18.6	18.6	18.6	18.6	13.7	13.7	13.7	13.7	13.7	18.6	18.6	18.6	18.6	18.6	10.3	10.3	10.3	10.3	10.3					
HUB/Student Engagement Requirements: Pass/Fail-Additional Points	Pass					50.0					50.0					Pass					Pass					Pass									
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	0.0	0.0	0.0	0.0	0.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
Responsiveness: Pass/Fail	Pass					Pass					Pass					Pass					Pass														
Total Points	319.0					306.0					303.0					381.5					346.0					202.5									

	Strategem, Inc. Gregg Saksefski					Moran Technology Consulting Chris Shaner					Omni Resources, Inc. Michelle Tate					AE Business Solutions Marc Winnig					Comcentia Jennifer Young				
Vendor Qualifications and Experience of Organization Maximum: 15 Points	<b>68.0</b>					<b>61.0</b>					<b>46.0</b>					<b>55.0</b>					<b>25.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	13.0	15.0	13.0	12.0	15.0	11.0	14.0	13.0	11.0	12.0	7.0	9.0	15.0	7.0	6.0	9.0	11.0	12.0	10.0	13.0	3.0	5.0	9.0	4.0	4.0
Quality of Project Manager Candidate Maximum: 40 Points	<b>179.0</b>					<b>156.0</b>					<b>137.0</b>					<b>126.0</b>					<b>87.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	32.0	38.0	39.0	30.0	40.0	23.0	35.0	37.0	24.0	37.0	20.0	27.0	38.0	20.0	32.0	20.0	32.0	24.0	21.0	29.0	13.0	10.0	37.0	13.0	14.0
Vendor References Maximum: 20 Points	<b>67.0</b>					<b>77.0</b>					<b>44.0</b>					<b>60.0</b>					<b>32.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	15.0	15.0	15.0	7.0	15.0	12.0	15.0	15.0	15.0	20.0	12.0	10.0	10.0	2.0	10.0	10.0	15.0	14.0	6.0	15.0	10.0	10.0	5.0	2.0	5.0
Cost Maximum: 25 Points	<b>82.0</b>					<b>58.5</b>					<b>108.0</b>					<b>125.0</b>					<b>68.5</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	16.4	16.4	16.4	16.4	16.4	11.7	11.7	11.7	11.7	11.7	21.6	21.6	21.6	21.6	21.6	25.0	25.0	25.0	25.0	25.0	13.7	13.7	13.7	13.7	13.7
HUB/Student Engagement Requirements: Pass/Fail-Additional Points	<b>Pass</b>					<b>Pass</b>					<b>Pass</b>					<b>Pass</b>					<b>Pass</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Responsiveness: Pass/Fail	<b>Pass</b>					<b>Pass</b>					<b>Pass</b>					<b>Pass</b>					<b>Pass</b>				
Total Points	<b>396.0</b>					<b>352.5</b>					<b>335.0</b>					<b>366.0</b>					<b>212.5</b>				

Awarded to: Davidson Services, LLC- Cynthia Curtis

Non-complying responses that failed HUB review received from:  
 Dr. Edward C. Keller  
 Elegant Enterprise Wide Solutions, Inc.  
 New Resources Consulting