

CUMULATIVE SCORE SHEET

RFP 794

Job Classification and Compensation Study for Milwaukee Public Schools

PROPOSAL DUE DATE: August 28, 2012

**Gallagher Benefit Services, Inc  
dba Fox Lawson & Associates**

**Public Sector  
Personnel Consultants**

Experience with Like Projects Maximum: 15 Points	<b>117.0</b>								<b>87.0</b>							
	1	2	3	4	5	6	7	8	1	2	3	4	5	6	7	8
	15.0	15.0	15.0	14.0	15.0	13.0	15.0	15.0	10.0	12.0	10.0	10.0	11.0	11.0	13.0	10.0
Qualifications of Staff Maximum: 15 Points	<b>115.0</b>								<b>91.0</b>							
	1	2	3	4	5	6	7	8	1	2	3	4	5	6	7	8
	15.0	15.0	15.0	12.0	15.0	13.0	15.0	15.0	10.0	11.0	14.0	10.0	13.0	10.0	13.0	10.0
Proposed Work Plan Maximum: 25 Points	<b>170.0</b>								<b>146.0</b>							
	1	2	3	4	5	6	7	8	1	2	3	4	5	6	7	8
	15.0	25.0	23.0	18.0	22.0	22.0	25.0	20.0	10.0	20.0	25.0	12.0	22.0	20.0	22.0	15.0
Methodology/Substance of Work Plan Maximum: 25 Points	<b>167.0</b>								<b>129.0</b>							
	1	2	3	4	5	6	7	8	1	2	3	4	5	6	7	8
	15.0	22.0	25.0	18.0	25.0	22.0	25.0	15.0	5.0	23.0	15.0	15.0	20.0	19.0	22.0	10.0
Cost Maximum: 20 Points	<b>92.0</b>								<b>160.0</b>							
	1	2	3	4	5	6	7	8	1	2	3	4	5	6	7	8
	11.5	11.5	11.5	11.5	11.5	11.5	11.5	11.5	20.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0
HUB/ Student Engagement: Pass/Fail	Pass								Pass							
References: Pass/Fail	Pass								Pass							
Financial Stability: Pass/Fail	Pass								Pass							
Total Points	<b>661.0</b>								<b>613.0</b>							

*The number assigned to the evaluator is listed above their score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.*

**Awarded to: Gallagher Benefit Services, Inc dba Fox Lawson & Associates**