

FINAL CUMULATIVE SCORE SHEET  
RFP 755  
Banking Services  
September 29, 2011

	Associated Bank, N.A.					JP Morgan Chase Bank, N.A.					U.S. Bank N.A.				
Financial Stability Maximum: 20 Points	<b>46.0</b>					<b>98.0</b>					<b>94.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	10.0	10.0	11.0	5.0	10.0	18.0	20.0	20.0	20.0	20.0	18.0	20.0	17.0	19.0	20.0
Qualification of Firm Maximum: 20 Points	<b>62.0</b>					<b>95.0</b>					<b>93.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	10.0	10.0	17.0	10.0	15.0	16.0	20.0	19.0	20.0	20.0	18.0	15.0	20.0	20.0	20.0
Qualifications of Personnel Maximum: 15 Points	<b>46.0</b>					<b>71.0</b>					<b>72.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	8.0	10.0	10.0	8.0	10.0	12.0	15.0	14.0	15.0	15.0	15.0	12.0	15.0	15.0	15.0
Quality of Proposed Services: Maximum: 15 Points	<b>35.0</b>					<b>72.0</b>					<b>46.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	8.00	5.00	5.00	7.00	10.00	12.00	15.00	15.00	15.00	15.00	14.00	10.00	7.00	5.00	10.00
Price/Fiscal Impact Maximum: 30 Points	<b>44.5</b>					<b>127.5</b>					<b>150.0</b>				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	8.9	8.9	8.9	8.9	8.9	25.5	25.5	25.5	25.5	25.5	30.0	30.0	30.0	30.0	30.0
HUB/Student Engagement Requirements: Pass/Fail	Pass					Pass					Pass				
Responsiveness: Pass/Fail	Pass					Pass					Pass				
References: Pass/Fail	Pass					Pass					Pass				
Total Points	<b>233.5</b>					<b>463.5</b>					<b>455.0</b>				

The number assigned to the evaluator is listed above their score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.

**Awarded to: JP Morgan Chase Bank, N.A.**

Non-complying response received from:  
Wells Fargo Bank, N.A.