



**MILWAUKEE  
PUBLIC SCHOOLS**

**CUMULATIVE SCORE SHEET  
RFP 967  
Legislative Liaison and Lobbying Services**

**Hubbard Wilson & Zelenkova, LLC**

Experience and Qualifications (0 - 50 Points)	<b>195.0</b>			
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
	50.0	45.0	50.0	50.0
Quality of Proposed Solution and Ability to Meet MPS's Needs (0 - 20 Points)	<b>79.0</b>			
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
	19.0	20.0	20.0	20.0
Financial Stability (0 - 10 Points)	<b>40.0</b>			
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
	10.0	10.0	10.0	10.0
Cost (0 - 20 Points)	<b>80.0</b>			
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
	20.0	20.0	20.0	20.0
Total Points	<b>394.0</b>			

*The number assigned to the evaluator is listed above their score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.*

**Awarded to: Hubbard, Wilson & Zelenkova, LLC**