



**MILWAUKEE  
PUBLIC SCHOOLS**

**CUMULATIVE SCORE SHEET**

RFP 955

Employee Benefits Broker/Consultant Services

	Hays Companies					Willis of Wisconsin, Inc.				
Experience and Qualifications (0 - 20 Points)	<b>86.0</b>					<b>94.0</b>				
	1	2	3	4	5	1	2	3	4	5
	20.0	14.0	16.0	18.0	18.0	18.0	20.0	18.0	18.0	20.0
Quality of Proposed Solution and Ability to Meet MPS's Needs (0 - 40 Points)	<b>149.5</b>					<b>153.0</b>				
	1	2	3	4	5	1	2	3	4	5
	36.0	37.5	30.0	11.0	35.0	30.0	39.0	32.0	14.0	38.0
Financial Stability (0 - 20 Points)	<b>65.0</b>					<b>85.0</b>				
	1	2	3	4	5	1	2	3	4	5
	20.0	10.0	15.0	0.0	20.0	20.0	20.0	15.0	10.0	20.0
Cost (0 - 20 Points)	<b>100.0</b>					<b>63.5</b>				
	1	2	3	4	5	1	2	3	4	5
	20.0	20.0	20.0	20.0	20.0	12.7	12.7	12.7	12.7	12.7
Total Points	<b>400.5</b>					<b>395.5</b>				

*The number assigned to the evaluator is listed above their score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.*

**Response Removed for failing Minimum Requirements:**

Arthur J. Gallagher & Co. (Non-responsive to HUB and Student Engagement)



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RFP 955

Employee Benefits Broker/Consultant Services

	Hays Companies					Willis of Wisconsin, Inc.				
Experience and Qualifications (0 - 20 Points)	<b>72.0</b>					<b>66.0</b>				
	1	2	3	4	5	1	2	3	4	5
	20.0	15.0	17.0	N/A	20.0	18.0	15.0	15.0	N/A	18.0
Quality of Proposed Solution and Ability to Meet MPS's Needs (0 - 40 Points)	<b>146.0</b>					<b>123.0</b>				
	1	2	3	4	5	1	2	3	4	5
	38.0	35.0	35.0	N/A	38.0	28.0	30.0	30.0	N/A	35.0
Financial Stability (0 - 20 Points)	<b>75.0</b>					<b>75.0</b>				
	1	2	3	4	5	1	2	3	4	5
	20.0	20.0	15.0	N/A	20.0	20.0	20.0	15.0	N/A	20.0
Cost (0 - 20 Points)	<b>80.0</b>					<b>51.2</b>				
	1	2	3	4	5	1	2	3	4	5
	20.0	20.0	20.0	N/A	20.0	12.8	12.8	12.8	N/A	12.8
<b>Total Points</b>	<b>373.0</b>					<b>315.2</b>				

*The number assigned to the evaluator is listed above their score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.*

**Awarded to: Hays Companies**