

RFP 938  
ISDN PRI Telecommunications Services  
Due Date January 12, 2017

|   | AT&T Corp.    |       |       |       | Starmax Corporation |      |      |      | Time Warner Cable Business LLC |       |       |       |
|---|---------------|-------|-------|-------|---------------------|------|------|------|--------------------------------|-------|-------|-------|
| Cost Information<br>(of E-rate eligible goods and/or services proposed)<br>Maximum: 35 points | <b>73.60</b>  |       |       |       | <b>0.00</b>         |      |      |      | <b>140.00</b>                  |       |       |       |
|   | 1             | 2     | 3     | 4     | 1                   | 2    | 3    | 4    | 1                              | 2     | 3     | 4     |
|   | 18.40         | 18.40 | 18.40 | 18.40 | 0.00                | 0.00 | 0.00 | 0.00 | 35.00                          | 35.00 | 35.00 | 35.00 |
| Service Information<br>Maximum: 25 points   | <b>9.0</b>    |       |       |       | <b>63.0</b>         |      |      |      | <b>97.0</b>                    |       |       |       |
|   | 1             | 2     | 3     | 4     | 1                   | 2    | 3    | 4    | 1                              | 2     | 3     | 4     |
|   | 9.0           | 0.0   | 0.0   | 0.0   | 18.0                | 15.0 | 15.0 | 15.0 | 24.0                           | 25.0  | 25.0  | 23.0  |
| E-rate Information<br>Maximum: 10 points  | <b>26.0</b>   |       |       |       | <b>19.0</b>         |      |      |      | <b>15.0</b>                    |       |       |       |
|   | 1             | 2     | 3     | 4     | 1                   | 2    | 3    | 4    | 1                              | 2     | 3     | 4     |
|   | 6.0           | 7.0   | 8.0   | 5.0   | 5.0                 | 5.0  | 5.0  | 4.0  | 2.0                            | 4.0   | 6.0   | 3.0   |
| Service Provider Information:<br>Maximum: 10 points   | <b>35.0</b>   |       |       |       | <b>17.0</b>         |      |      |      | <b>29.0</b>                    |       |       |       |
|   | 1             | 2     | 3     | 4     | 1                   | 2    | 3    | 4    | 1                              | 2     | 3     | 4     |
|   | 8.0           | 9.0   | 9.0   | 9.0   | 3.0                 | 5.0  | 5.0  | 4.0  | 5.0                            | 8.0   | 8.0   | 8.0   |
| Exceptions to Contract Terms and Conditions:<br>Maximum: 10 points                            | <b>4.0</b>    |       |       |       | <b>40.0</b>         |      |      |      | <b>36.0</b>                    |       |       |       |
|   | 1             | 2     | 3     | 4     | 1                   | 2    | 3    | 4    | 1                              | 2     | 3     | 4     |
|   | 1.0           | 1.0   | 1.0   | 1.0   | 10.0                | 10.0 | 10.0 | 10.0 | 9.0                            | 9.0   | 9.0   | 9.0   |
| Prior Experience: Maximum<br>10 points  | <b>0.0</b>    |       |       |       | <b>0.0</b>          |      |      |      | <b>40.0</b>                    |       |       |       |
|   | 1             | 2     | 3     | 4     | 1                   | 2    | 3    | 4    | 1                              | 2     | 3     | 4     |
|   | 0.0           | 0.0   | 0.0   | 0.0   | 0.0                 | 0.0  | 0.0  | 0.0  | 10.0                           | 10.0  | 10.0  | 10.0  |
| <b>Total Points</b>   | <b>147.60</b> |       |       |       | <b>139.00</b>       |      |      |      | <b>357.00</b>                  |       |       |       |

The number assigned to the evaluator is listed above their score.  
Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.

**Awarded to: Time Warner Cable Business LLC**

Responses not meeting Minimum Proposal Requirements were received from:  
Call One, Inc.  
Granite Telecommunications, LLC