



**MILWAUKEE
PUBLIC SCHOOLS**

RFP 1033
Wireless Access Points (WAPs)
Open Date: October 15, 2020

| | Granite Telecommunications, LLC | | | | | Paragon Development Systems Inc. | | | | | Presidio Networked Solutions Group LLC | | | | |
|--|---------------------------------|------|------|------|------|----------------------------------|------|------|------|------|--|------|------|------|------|
| Cost Information (of E-rate eligible goods and/or services proposed) Maximum: 35 points | 60.5 | | | | | 175.0 | | | | | 144.0 | | | | |
| | P | P | P | P | P | P | P | P | P | P | P | P | P | P | P |
| | 12.1 | 12.1 | 12.1 | 12.1 | 12.1 | 35.0 | 35.0 | 35.0 | 35.0 | 35.0 | 28.8 | 28.8 | 28.8 | 28.8 | 28.8 |
| Service Information Maximum: 30 points | 3.0 | | | | | 1.0 | | | | | 150.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| | 1.0 | 1.0 | 0.0 | 1.0 | 0.0 | 0.0 | 1.0 | 0.0 | 0.0 | 0.0 | 30.0 | 30.0 | 30.0 | 30.0 | 30.0 |
| E-rate Information Maximum: 15 points | 6.0 | | | | | 49.0 | | | | | 75.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| | 1.0 | 2.0 | 2.0 | 1.0 | 0.0 | 10.0 | 9.0 | 10.0 | 10.0 | 10.0 | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 |
| Service Provider Information: Maximum: 10 points | 13.0 | | | | | 25.0 | | | | | 50.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| | 1.0 | 3.0 | 2.0 | 5.0 | 2.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 |
| Exceptions to Contract Terms and Conditions: Maximum: 10 points | 40.0 | | | | | 25.0 | | | | | 25.0 | | | | |
| | P | P | P | P | P | P | P | P | P | P | P | P | P | P | P |
| | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 |
| Total Points | 122.50 | | | | | 275.00 | | | | | 444.00 | | | | |

| | Questivity Inc | | | | | Sentinel Technologies, Inc. | | | | | SHI International Corpo. DBA SHI International Corp. | | | | |
|--|----------------|------|------|------|------|-----------------------------|------|------|------|------|--|------|------|------|------|
| Cost Information (of E-rate eligible goods and/or services proposed) Maximum: 35 points | 68.0 | | | | | 150.0 | | | | | 156.0 | | | | |
| | P | P | P | P | P | P | P | P | P | P | P | P | P | P | P |
| | 13.6 | 13.6 | 13.6 | 13.6 | 13.6 | 30.0 | 30.0 | 30.0 | 30.0 | 30.0 | 31.2 | 31.2 | 31.2 | 31.2 | 31.2 |
| Service Information Maximum: 30 points | 71.0 | | | | | 144.0 | | | | | 25.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| | 15.0 | 11.0 | 15.0 | 15.0 | 15.0 | 28.0 | 28.0 | 30.0 | 28.0 | 30.0 | 5.0 | 10.0 | 5.0 | 5.0 | 0.0 |
| E-rate Information Maximum: 15 points | 17.0 | | | | | 75.0 | | | | | 49.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| | 5.0 | 4.0 | 1.0 | 4.0 | 3.0 | 15.0 | 15.0 | 15.0 | 15.0 | 15.0 | 10.0 | 9.0 | 10.0 | 10.0 | 10.0 |
| Service Provider Information: Maximum: 10 points | 17.0 | | | | | 50.0 | | | | | 42.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 | 1 | 2 | 3 | 4 | 5 |
| | 2.0 | 4.0 | 2.0 | 5.0 | 4.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 8.0 | 8.0 | 8.0 | 8.0 |
| Exceptions to Contract Terms and Conditions: Maximum: 10 points | 50.0 | | | | | 50.0 | | | | | 15.0 | | | | |
| | P | P | P | P | P | P | P | P | P | P | P | P | P | P | P |
| | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 | 3.0 | 3.0 | 3.0 | 3.0 | 3.0 |
| Total Points | 223.00 | | | | | 469.00 | | | | | 287.00 | | | | |

Total Communications, Inc.

| | | | | | |
|--|---------------|----------|----------|----------|----------|
| Cost Information (of E-rate eligible goods and/or services proposed) Maximum: 35 points | 161.5 | | | | |
| | P | P | P | P | P |
| | 32.3 | 32.3 | 32.3 | 32.3 | 32.3 |
| Service Information Maximum: 30 points | 42.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 |
| | 10.0 | 7.0 | 10.0 | 5.0 | 10.0 |
| E-rate Information Maximum: 15 points | 28.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 |
| | 5.0 | 6.0 | 5.0 | 7.0 | 5.0 |
| Service Provider Information: Maximum: 10 points | 23.0 | | | | |
| | 1 | 2 | 3 | 4 | 5 |
| | 5.0 | 3.0 | 5.0 | 5.0 | 5.0 |
| Exceptions to Contract Terms and Conditions: Maximum: 10 points | 50.0 | | | | |
| | P | P | P | P | P |
| | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 |
| Total Points | 304.50 | | | | |

*The number assigned to the evaluator is listed above their score.
Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.*

Responses not meeting Minimum Proposal Requirements were received from:
CDW Government LLC
Integration Partners Corporation
Trace 3, LLC

Response withdrawn by:
Presidio Networked Solutions Group LLC