



B 5703 Cisco Switches and Unity UCSS ESW

Due Date: December 11, 2013

Item Description	Camera Corner / Connecting Point	CDW Gov- ernment LLC	Core BTS, Inc.	Heartland Business Systems	The Jasper Group	OM Office Supply Inc.
Discount	0%	0% 30	Net	Net	0%	0% Net 30
1.0 Cisco Catalyst 2960-X 24 ; #WS-C2960X-24TS-L	17,653.61	17,536.74	17,797.00	16,735.03	21,624.85	16,503.50
1.1 Cisco AC Power cord 16AWG; #CAB-16AWG-AC	0.00	0.00	0.00	0.00	0.00	0.00
1.2 Cisco Catalyst Stacking Module; #C2960X-STACK	8,808.41	8,750.04	8,879.00	8,350.03	7,833.15	8,235.50
1.3 Cisco 50cm stacking cable; # CAB-STK-E-0.5M	0.00	0.00	0.00	0.00	0.00	0.00
2.0 Cisco Catalyst 2960-X 48 #WS-C2960X-48TS-L	1,008,513.68	1,001,839.92	1,016,752.00	956,039.44	938,948.00	942,700.40
2.1 Cisco AC Power cord 16AWG; #CAB-16AWG-AC	0.00	0.00	0.00	0.00	0.00	0.00
3.0 Cisco SFP transceiver module #GLC-SX-MMD=	314,118.00	312,046.04	316,555.60	297,775.00	176,892.20	293,620.00
4.0 Cisco Catalyst 2960-X 24 ; #WS-C2960X-24TS-L	164,314.37	163,226.58	165,649.00	155,764.51	155,164.35	153,609.50
4.1 Cisco AC Power cord 16AWG; #CAB-16AWG-AC	0.00	0.00	0.00	0.00	0.00	0.00
5.0 Migration from Unity; #UNITYCN9-VUP-K9	0.00	0.00	0.00	0.00	0.00	0.00
5.1 Ess SW Migration from Unity; #CON-ESW-UNITCNVU	0.00	0.00	0.00	0.00	0.00	0.00
5.2. Mig Unity;MIG-UCXN9-USR	0.00	0.00	0.00	74,958.00	95,311.05	74,400.00
5.3. Ess SW Mig Unity 4.x or lat; #CON-ESW-MIGUCXN	49,085.40	54,498.00	50,592.00	37,479.00	64,635.00	50,592.00
5.4. UCSS for Unity, 1 user One Yr ;#UCSS-U-MSG-1-1	52,731.00	52,359.00	53,196.00	50,034.00	64,635.00	49,290.00
6.0 Cisco UCS Promotion Bundle Per Exhibit A	6,078.94	0.00	0.00	0.00	83,500.00	110,624.40
Total	1,632,359.91	1,610,256.32	1,629,420.60	1,597,135.01	1,608,543.60	1,699,575.30
Total with Payment Discount	1,632,359.91	1,610,256.32	1,629,420.60	1,597,135.01	1,608,543.60	1,699,575.30

HUB= Historically Underutilized Business

Awarded to: Heartland Business Systems

Non-complying bids received from:

- American Wordata
- Aprisa Technology LLC.
- Netech Corporation