



**MILWAUKEE
PUBLIC SCHOOLS**

CUMULATIVE SCORE SHEET

RFP 931

**Security Surveillance Hardware,
VMS Software and Installation**

	Associated Technical Services					CDW Government LLC					CableCom				
Experience, Qualifications and Financial Stability (0 - 10 Points)	42.0					40.0					44.0				
	1 8.0	2 7.0	3 10.0	4 8.0	5 9.0	1 9.0	2 8.0	3 6.0	4 8.0	5 9.0	1 9.0	2 8.0	3 10.0	4 8.0	5 9.0
Quality of Proposed Installation/Design Solution and Ability to Meet MPS's Needs (0 - 15 Points)	54.0					46.0					62.0				
	1 8.0	2 3.0	3 15.0	4 14.0	5 14.0	1 9.0	2 5.0	3 8.0	4 12.0	5 12.0	1 13.0	2 10.0	3 13.0	4 13.0	5 13.0
Quality of Proposed Solution Specific to Functional and Technical Requirements (0 - 10 Points)	39.0					37.0					44.0				
	1 8.0	2 5.0	3 10.0	4 8.0	5 8.0	1 10.0	2 8.0	3 5.0	4 7.0	5 7.0	1 10.0	2 8.0	3 10.0	4 8.0	5 8.0
Quality of Proposed Solution Specific to Network Video Recorder/Server/Appliance (0 - 15 Points)	50.0					50.0					65.0				
	1 8.0	2 7.0	3 10.0	4 12.0	5 13.0	1 11.0	2 10.0	3 12.0	4 8.0	5 9.0	1 13.0	2 15.0	3 12.0	4 12.0	5 13.0
Quality of Proposed Solution Specific to Video Management Software (0 - 20 Points)	56.0					58.0					71.0				
	1 10.0	2 8.0	3 10.0	4 14.0	5 14.0	1 15.0	2 12.0	3 6.0	4 12.0	5 13.0	1 20.0	2 20.0	3 15.0	4 8.0	5 8.0
Quality of Proposed Solution Specific to Cameras/Video Monitors (0 - 15 Points)	61.0					51.0					65.0				
	1 14.0	2 7.0	3 15.0	4 12.0	5 13.0	1 6.0	2 10.0	3 10.0	4 12.0	5 13.0	1 14.0	2 14.0	3 12.0	4 12.0	5 13.0
Cost (0 - 15 Points)	51.5					44.5					39.5				
	P 10.3	P 10.3	P 10.3	P 10.3	P 10.3	P 8.9	P 8.9	P 8.9	P 8.9	P 8.9	P 7.9	P 7.9	P 7.9	P 7.9	P 7.9
Total Points	353.5					326.5					390.5				

	Enterprise Systems Group					Montel Technologies LLC					Pace Systems, Inc.				
Experience, Qualifications and Financial Stability (0 - 10 Points)	37.0					33.0					43.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	8.0	8.0	6.0	7.0	8.0	7.0	3.0	6.0	8.0	9.0	10.0	9.0	7.0	8.0	9.0
Quality of Proposed Installation/Design Solution and Ability to Meet MPS's Needs (0 - 15 Points)	56.0					46.0					57.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	13.0	7.0	8.0	14.0	14.0	6.0	5.0	8.0	13.0	14.0	15.0	7.0	10.0	12.0	13.0
Quality of Proposed Solution Specific to Functional and Technical Requirements (0 - 10 Points)	42.0					37.0					42.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	10.0	8.0	8.0	8.0	8.0	8.0	5.0	7.0	8.0	9.0	10.0	8.0	7.0	8.0	9.0
Quality of Proposed Solution Specific to Newtwork Video Recorder/Server/Appliance (0 - 15 Points)	60.0					58.0					58.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	15.0	10.0	12.0	11.0	12.0	11.0	10.0	12.0	12.0	13.0	11.0	10.0	12.0	12.0	13.0
Quality of Proposed Solution Specific to Video Management Software (0 - 20 Points)	58.0					63.0					59.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	14.0	12.0	6.0	13.0	13.0	15.0	12.0	8.0	14.0	14.0	15.0	12.0	8.0	12.0	12.0
Quality of Proposed Solution Specific to Cameras/Video Monitors (0 - 15 Points)	61.0					67.0					59.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	14.0	10.0	10.0	13.0	14.0	15.0	10.0	12.0	15.0	15.0	12.0	10.0	12.0	12.0	13.0
Cost (0 - 15 Points)	75.0					25.5					39.5				
	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
	15.0	15.0	15.0	15.0	15.0	5.1	5.1	5.1	5.1	5.1	7.9	7.9	7.9	7.9	7.9
Total Points	389.0					329.5					357.5				

	Pieper Electric, Inc.					SGTS, Inc.					Tyco Integrated Security				
Experience, Qualifications and Financial Stability (0 - 10 Points)	42.0					32.0					42.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	8.0	7.0	8.0	9.0	10.0	5.0	4.0	6.0	8.0	9.0	9.0	9.0	7.0	8.0	9.0
Quality of Proposed Installation/Design Solution and Ability to Meet MPS's Needs (0 - 15 Points)	58.0					37.0					58.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	12.0	5.0	12.0	14.0	15.0	4.0	4.0	8.0	10.0	11.0	13.0	10.0	10.0	12.0	13.0
Quality of Proposed Solution Specific to Functional and Technical Requirements (0 - 10 Points)	42.0					43.0					41.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	10.0	5.0	8.0	9.0	10.0	9.0	8.0	7.0	9.0	10.0	10.0	8.0	7.0	8.0	8.0
Quality of Proposed Solution Specific to Newtwork Video Recorder/Server/Appliance (0 - 15 Points)	60.0					58.0					58.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	11.0	10.0	12.0	13.0	14.0	11.0	12.0	12.0	11.0	12.0	11.0	10.0	12.0	12.0	13.0
Quality of Proposed Solution Specific to Video Management Software (0 - 20 Points)	71.0					81.0					61.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	15.0	12.0	8.0	18.0	18.0	18.0	16.0	15.0	16.0	16.0	15.0	12.0	8.0	13.0	13.0
Quality of Proposed Solution Specific to Cameras/Video Monitors (0 - 15 Points)	63.0					65.0					58.0				
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
	14.0	10.0	12.0	13.0	14.0	12.0	14.0	12.0	13.0	14.0	11.0	10.0	12.0	12.0	13.0
Cost (0 - 15 Points)	45.5					38.5					55.5				
	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
	9.1	9.1	9.1	9.1	9.1	7.7	7.7	7.7	7.7	7.7	11.1	11.1	11.1	11.1	11.1
Total Points	381.5					354.5					373.5				

Tyco Simplex Grinnell

Experience, Qualifications and Financial Stability (0 - 10 Points)	43.0				
	1	2	3	4	5
	10.0	9.0	7.0	8.0	9.0
Quality of Proposed Installation/Design Solution and Ability to Meet MPS's Needs (0 - 15 Points)	62.0				
	1	2	3	4	5
	14.0	15.0	10.0	11.0	12.0
Quality of Proposed Solution Specific to Functional and Technical Requirements (0 - 10 Points)	47.0				
	1	2	3	4	5
	10.0	10.0	7.0	10.0	10.0
Quality of Proposed Solution Specific to Network Video Recorder/Server/Appliance (0 - 15 Points)	65.0				
	1	2	3	4	5
	15.0	15.0	12.0	11.0	12.0
Quality of Proposed Solution Specific to Video Management Software (0 - 20 Points)	83.0				
	1	2	3	4	5
	20.0	20.0	15.0	14.0	14.0
Quality of Proposed Solution Specific to Cameras/Video Monitors (0 - 15 Points)	62.0				
	1	2	3	4	5
	13.0	14.0	12.0	11.0	12.0
Cost (0 - 15 Points)	43.5				
	P	P	P	P	P
	8.7	8.7	8.7	8.7	8.7
Total Points	405.5				

The number assigned to the evaluator is listed above his/her score.

Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.

Awarded to: Tyco Simplex Grinnell

No Bid Responses Received from:
Paragon Development Systems, Inc
Stanley Security Solutions

Response removed for failing Minimum Requirements:
Johnson Controls, Inc. (Tab E Exceptions to Contract Terms and Conditions)