



Cumulative Score Sheet - Category A

RFP 929 for Tier 2 and Tier 3 Interventions

	Experience, Qualifications, and Financial Stability (0-15 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Program Design/Construction (0-20 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Reporting (0-15 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Technical Program Standards (0-20 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Professional Development (0-15 Points)	Cost (0-15 Points)	Total Points
Achieve 3000, Inc. (Achieve3000 Español Wisconsin)	120	52	98	160	113	33.6	576.6
	1 2 3 4 5 6 7 8 15 15 15 15 15 15 15 15	1 2 3 4 5 6 7 8 6 5 2 8 10 11 5 5	1 2 3 4 5 6 7 8 14 14 10 12 13 12 13 10	1 2 3 4 5 6 7 8 20 20 20 20 20 20 20 20	1 2 3 4 5 6 7 8 14 15 10 14 15 15 15 15	1 2 3 4 5 6 7 8 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2	
	15 15 15 15 15 15 15 15	6 5 2 8 10 11 5 5	14 14 10 12 13 12 13 10	20 20 20 20 20 20 20 20	14 15 10 14 15 15 15 15	4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2	
Imagination Station, Inc. dba Isation (Istation Español with Home)	116	154	118	125	116	80	709
	1 2 3 4 5 6 7 8 12 14 15 15 15 15 15 15	1 2 3 4 5 6 7 8 17 20 18 19 20 20 20 20	1 2 3 4 5 6 7 8 13 15 15 15 15 15 15 15	1 2 3 4 5 6 7 8 17 15 18 15 15 15 15 15	1 2 3 4 5 6 7 8 13 15 15 14 14 15 15 15	1 2 3 4 5 6 7 8 10 10 10 10 10 10 10 10	
	12 14 15 15 15 15 15 15	17 20 18 19 20 20 20 20	13 15 15 15 15 15 15 15	17 15 18 15 15 15 15 15	13 15 15 14 14 15 15 15	10 10 10 10 10 10 10 10	
Imagine Learning, Inc. (Imagine Learning Español)	116	68	18	83	74	40	399
	1 2 3 4 5 6 7 8 12 14 15 15 15 15 15 15	1 2 3 4 5 6 7 8 10 10 10 8 8 9 8 5	1 2 3 4 5 6 7 8 2 0 3 2 6 5 0 0	1 2 3 4 5 6 7 8 13 10 10 10 10 10 10 10	1 2 3 4 5 6 7 8 13 10 13 10 11 4 3 10	1 2 3 4 5 6 7 8 5 5 5 5 5 5 5 5	
	12 14 15 15 15 15 15 15	10 10 10 8 8 9 8 5	2 0 3 2 6 5 0 0	13 10 10 10 10 10 10 10	13 10 13 10 11 4 3 10	5 5 5 5 5 5 5 5	
Pearson Education, Inc. (iLit)	120	74	58	158	107	120	637
	1 2 3 4 5 6 7 8 15 15 15 15 15 15 15 15	1 2 3 4 5 6 7 8 15 16 7 6 5 12 8 5	1 2 3 4 5 6 7 8 8 7 8 8 7 10 5 5	1 2 3 4 5 6 7 8 18 20 20 20 20 20 20 20	1 2 3 4 5 6 7 8 13 14 13 14 12 13 13 15	1 2 3 4 5 6 7 8 15 15 15 15 15 15 15 15	
	15 15 15 15 15 15 15 15	15 16 7 6 5 12 8 5	8 7 8 8 7 10 5 5	18 20 20 20 20 20 20 20	13 14 13 14 12 13 13 15	15 15 15 15 15 15 15 15	

The number assigned to the evaluator is listed above his/her score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.

No award was made in this Category

Vendors identified as finalists and asked to provide presentations.

- Achieve 3000, Inc. (Achieve3000 Español Wisconsin)
- Pearson Education, Inc. (iLit)

Vendor(s) removed from consideration of award after clarification on available evidence to support the product:

- Imagination Station, Inc. dba Isation (Istation Español with Home)



MILWAUKEE
PUBLIC SCHOOLS

Cumulative Score Sheet - Category B

RFP 929 for Tier 2 and Tier 3 Interventions

This category was removed from consideration of award after RFP closing.



Cumulative Score Sheet - Category D

RFP 929 for Tier 2 and Tier 3 Interventions

Vendor	Experience, Qualifications, and Financial Stability (0-15 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Program Design/Construction (0-20 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Reporting (0-15 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Technical Program Standards (0-20 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Professional Development (0-15 Points)	Cost (0-15 Points)	Total Points
Edmentum, Inc. (Adaptive Intervention Solution)	32 1 2 3 4 5 6 7 15 X 5 3 10 X 13	54 1 2 3 4 5 6 7 2 18 5 4 15 X 10	53 1 2 3 4 5 6 7 10 10 5 5 10 X 13	96 1 2 3 4 5 6 7 15 15 15 X 18 15 15 18	54 1 2 3 4 5 6 7 1 15 10 3 10 X 13	105 1 2 3 4 5 6 7 15 15 15 15 15 15 15	394
HMH Publishing Company (Heinemann LLI)	74 1 2 3 4 5 6 7 15 X 15 15 15 X 14	97 1 2 3 4 5 6 7 20 20 17 15 15 X 10	82 1 2 3 4 5 6 7 15 15 15 15 12 X 10	86 1 2 3 4 5 6 7 20 15 20 X 10 11 10	83 1 2 3 4 5 6 7 15 12 15 15 14 X 12	7 1 2 3 4 5 6 7 1 1 1 1 1 1 1	429
HMH Publishing Company (Read 180)	74 1 2 3 4 5 6 7 15 X 15 15 15 X 14	104 1 2 3 4 5 6 7 18 20 15 20 19 X 12	78 1 2 3 4 5 6 7 15 10 15 15 13 X 10	90 1 2 3 4 5 6 7 20 15 20 X 12 13 10	83 1 2 3 4 5 6 7 15 12 15 15 14 X 12	7 1 2 3 4 5 6 7 1 1 1 1 1 1 1	436
HMH Publishing Company (System 44)	74 1 2 3 4 5 6 7 15 X 15 15 15 X 14	103 1 2 3 4 5 6 7 18 20 15 15 19 X 16	88 1 2 3 4 5 6 7 20 15 15 15 13 X 10	90 1 2 3 4 5 6 7 20 15 20 X 12 13 10	83 1 2 3 4 5 6 7 15 12 15 15 14 X 12	7 1 2 3 4 5 6 7 1 1 1 1 1 1 1	445
Learning A-Z, LLC (Writing A-Z)	56 1 2 3 4 5 6 7 7 X 10 10 15 X 14	68 1 2 3 4 5 6 7 5 18 10 10 10 X 15	62 1 2 3 4 5 6 7 5 15 8 10 10 X 14	73 1 2 3 4 5 6 7 10 15 10 X 10 11 17	58 1 2 3 4 5 6 7 5 15 5 10 10 X 13	86.8 1 2 3 4 5 6 7 12.4 12.4 12.4 12.4 12.4 12.4 12.4	403.8
NCS Pearson, Inc. (WriteToLearn)	71 1 2 3 4 5 6 7 15 X 15 15 12 X 14	101 1 2 3 4 5 6 7 15 16 15 20 20 X 15	86 1 2 3 4 5 6 7 15 15 15 12 15 X 14	117 1 2 3 4 5 6 7 20 20 20 X 18 19 20	73 1 2 3 4 5 6 7 10 15 12 12 13 X 11	58.1 1 2 3 4 5 6 7 8.3 8.3 8.3 8.3 8.3 8.3 8.3	506.1
Pearson Education, Inc. (iLit)	68 1 2 3 4 5 6 7 15 X 15 15 10 X 13	88 1 2 3 4 5 6 7 19 20 13 13 15 X 8	80 1 2 3 4 5 6 7 15 12 15 12 15 X 11	91 1 2 3 4 5 6 7 20 20 10 X 10 14 17	70 1 2 3 4 5 6 7 15 13 10 12 10 X 10	38.5 1 2 3 4 5 6 7 5.5 5.5 5.5 5.5 5.5 5.5 5.5	435.5
ThinkCERCA, Inc. (ThinkCERCA Enterprise)	39 1 2 3 4 5 6 7 7 X 5 5 15 X 7	66 1 2 3 4 5 6 7 10 13 10 5 20 X 8	55 1 2 3 4 5 6 7 7 10 8 5 15 X 10	100 1 2 3 4 5 6 7 15 20 15 X 20 16 14	52 1 2 3 4 5 6 7 7 10 8 5 12 X 10	52.5 1 2 3 4 5 6 7 7.5 7.5 7.5 7.5 7.5 7.5 7.5	364.5

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Award made to: NCS Pearson, Inc. (WriteToLearn)

Vendors identified as finalists and asked to provide presentations

- HMH Publishing Company (Heinemann LLI)
- HMH Publishing Company (Read 180)
- HMH Publishing Company (System 44)
- NCS Pearson, Inc. (WriteToLearn)
- Pearson Education, Inc. (iLit)

Vendor(s) removed from consideration of award after clarification on available evidence to support the product:

- Edmentum, Inc. (Adaptive Intervention Solution)
- Learning A-Z, LLC (Writing A-Z)

Vendor(s) removed from consideration after failure to meet the Minimum Proposal Requirements:

- Voyager Sopris Learning, Inc. (Cost Proposal Form)



Cumulative Score Sheet - Category E

RFP 929 for Tier 2 and Tier 3 Interventions

	Experience, Qualifications, and Financial Stability (0-15 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Program Design/Construction (0-20 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Reporting (0-15 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Technical Program Standards (0-20 Points)	Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Professional Development (0-15 Points)	Cost (0-15 Points)	Total Points
Achieve 3000, Inc. (SmartyAnts)	75 1 2 3 4 5 6 7 15 15 15 X 15 15 X	91 1 2 3 4 5 6 7 20 18 15 X 18 20 X	72 1 2 3 4 5 6 7 13 15 15 X 14 15 X	93 1 2 3 4 5 6 7 20 18 15 X 20 20 X	73 1 2 3 4 5 6 7 12 17 15 X 14 15 X	15.5 3.1 3.1 3.1 X 3.1 3.1 X	419.5
Edmentum, Inc. (Reading Eggs)	56 1 2 3 4 5 6 7 8 13 10 X 15 10 X	60 1 2 3 4 5 6 7 5 16 10 X 10 20 X	49 1 2 3 4 5 6 7 5 12 10 X 10 12 X	65 1 2 3 4 5 6 7 8 15 10 X 12 20 X	51 1 2 3 4 5 6 7 5 10 10 X 13 13 X	75 15 15 15 X 15 15 X	356
HMH Publishing Company (Heinemann LLI)	71.3 1 2 3 4 5 6 7 15 15 15 X 14 12.3 X	81 1 2 3 4 5 6 7 17 20 15 X 12 17 X	65 1 2 3 4 5 6 7 9 15 15 X 13 13 X	91 1 2 3 4 5 6 7 16 20 15 X 20 20 X	70 1 2 3 4 5 6 7 13 20 15 X 10 12 X	2.5 0.5 0.5 0.5 X 0.5 0.5 X	380.83
HMH Publishing Company (iRead)	71.3 1 2 3 4 5 6 7 15 15 15 X 14 12.3 X	82 1 2 3 4 5 6 7 16 20 15 X 15 16 X	64 1 2 3 4 5 6 7 9 15 15 X 13 12 X	91 1 2 3 4 5 6 7 16 20 15 X 20 20 X	73 1 2 3 4 5 6 7 13 20 15 X 15 10 X	7 1.4 1.4 1.4 X 1.4 1.4 X	388.3
HMH Publishing Company (System 44)	71.3 1 2 3 4 5 6 7 15 15 15 X 14 12.3 X	84 1 2 3 4 5 6 7 16 20 15 X 15 18 X	66 1 2 3 4 5 6 7 9 15 15 X 13 14 X	91 1 2 3 4 5 6 7 16 20 15 X 20 20 X	75 1 2 3 4 5 6 7 13 18 15 X 15 14 X	0.5 0.1 0.1 0.1 X 0.1 0.1 X	387.8
Imagination Station, Inc. dba Istation (Istation Reading with Home)	60 1 2 3 4 5 6 7 8 14 10 X 15 13 X	81 1 2 3 4 5 6 7 15 19 10 X 17 20 X	64 1 2 3 4 5 6 7 10 15 10 X 14 15 X	70 1 2 3 4 5 6 7 5 20 10 X 15 20 X	59 1 2 3 4 5 6 7 5 19 10 X 12 13 X	7.5 1.5 1.5 1.5 X 1.5 1.5 X	341.5
Imagine Learning, Inc. (Imagine Learning)	67 1 2 3 4 5 6 7 12 12 15 X 15 13 X	77 1 2 3 4 5 6 7 14 15 15 X 16 17 X	63 1 2 3 4 5 6 7 10 12 15 X 14 12 X	80 1 2 3 4 5 6 7 10 15 15 X 20 20 X	59 1 2 3 4 5 6 7 10 12 10 X 14 13 X	5 1 1 1 X 1 1 X	351
JFL Enterprises (Elementary Solution, Secondary and Verbal Master)	45 1 2 3 4 5 6 7 6 10 5 X 12 12 X	62 1 2 3 4 5 6 7 12 10 10 X 15 16 X	44 1 2 3 4 5 6 7 7 10 5 X 12 10 X	67 1 2 3 4 5 6 7 12 10 10 X 15 20 X	46 1 2 3 4 5 6 7 8 10 5 X 11 12 X	6 1.2 1.2 1.2 X 1.2 1.2 X	270
Learning A-Z, LLC (Headsprout)	70 1 2 3 4 5 6 7 15 15 10 X 15 15 X	79 1 2 3 4 5 6 7 13 20 10 X 16 20 X	61 1 2 3 4 5 6 7 12 15 10 X 10 14 X	91 1 2 3 4 5 6 7 16 20 15 X 20 20 X	64 1 2 3 4 5 6 7 13 15 10 X 12 14 X	16 3.2 3.2 3.2 X 3.2 3.2 X	381
Lexia Learning Systems, LLC (Lexia Reading Core 5)	62 1 2 3 4 5 6 7 13 12 10 X 13 14 X	78 1 2 3 4 5 6 7 18 12 10 X 18 20 X	60 1 2 3 4 5 6 7 14 12 10 X 10 14 X	76 1 2 3 4 5 6 7 15 15 10 X 16 20 X	61 1 2 3 4 5 6 7 13 12 10 X 13 13 X	15 3 3 3 X 3 3 X	352
McGraw-Hill School Education, LLC (Reading Labs 2.0)	74 1 2 3 4 5 6 7 15 15 15 X 15 14 X	72 1 2 3 4 5 6 7 16 15 10 X 13 16 X	66 1 2 3 4 5 6 7 13 15 10 X 15 13 X	89 1 2 3 4 5 6 7 19 20 10 X 20 20 X	58 1 2 3 4 5 6 7 13 12 5 X 15 13 X	60 12 12 12 X 12 12 X	419
McGraw-Hill School Education, LLC (Open Court Reading)	74 1 2 3 4 5 6 7 15 15 15 X 15 14 X	72 1 2 3 4 5 6 7 15 19 10 X 13 16 X	60 1 2 3 4 5 6 7 13 15 5 X 15 12 X	89 1 2 3 4 5 6 7 19 20 10 X 20 20 X	63 1 2 3 4 5 6 7 13 12 10 X 15 13 X	16 3.2 3.2 3.2 X 3.2 3.2 X	374
Pearson Education, Inc. (SuccessMaker Reading)	68 1 2 3 4 5 6 7 15 15 10 X 15 13 X	85 1 2 3 4 5 6 7 16 20 15 X 15 19 X	61 1 2 3 4 5 6 7 12 15 10 X 10 14 X	87 1 2 3 4 5 6 7 17 20 15 X 15 20 X	63 1 2 3 4 5 6 7 12 14 10 X 14 13 X	28 5.6 5.6 5.6 X 5.6 5.6 X	392

The number assigned to the evaluator is listed above his/her score. Cost points are calculated by Procurement with maximum points assigned to the lowest cost and a weighted assignment to the rest.

Award made to: Achieve 3000, Inc. (SmartyAnts)

Vendors identified as finalists and asked to provide presentations

- Achieve 3000, Inc. (SmartyAnts)
- HMH Publishing Company (iRead)
- Pearson Education, Inc. (SuccessMaker Reading)

Vendor(s) removed from consideration of award after clarification on available evidence to support the product:

- Edmentum, Inc. (Reading Eggs)
- McGraw-Hill School Education, LLC (Reading Labs 2.0)

Vendor(s) removed from consideration after failure to meet the Minimum Proposal Requirements:

- Amplify Education, Inc. (CCS Forms)
- Voyager Sopris Learning, Inc. (Cost Proposal Form)



Cumulative Score Sheet - Category F

RFP 929 for Tier 2 and Tier 3 Interventions

	Experience, Qualifications, and Financial Stability							Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Program Design/Construction							Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Reporting							Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Technical Program Standards							Quality of Proposed Solution and Ability to Meet MPS's Needs, Specific to Professional Development							Cost							Total Points					
	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7	1	2	3	4	5	6	7		1	2	3	4	5
Achieve 3000, Inc. (SmartyAnts)	75							98							75							90							74							2							414					
	X	15	15	15	X	15	15	X	20	20	19	X	20	19	X	15	15	15	X	15	15	X	15	20	20	X	15	20	X	15	15	14	X	15	15	X	0.4	0.4	0.4	X	0.4	0.4						
Achieve 3000, Inc. (Access Wisconsin)	75							78							67							90							73							0.5							383.5					
	X	15	15	15	X	15	15	X	15	18	16	X	15	14	X	13	14	13	X	14	13	X	15	20	20	X	15	20	X	15	14	14	X	15	15	X	0.1	0.1	0.1	X	0.1	0.1						
Edmentum, Inc. (ESL Reading Smart)	62							93							73							75							75							75							453					
	X	13	13	12	X	12	12	X	18	19	18	X	19	19	X	15	14	15	X	15	14	X	15	15	15	X	15	15	X	15	15	15	X	15	15	X	15.0	15.0	15.0	X	15.0	15.0						
HMH Publishing Company (English 3D)	57							27							83							50							67							0.5							264.5					
	X	11	11	11	X	12	12	X	0	0	0	X	0	0	X	11	14	12	X	12	14	X	10	10	10	X	10	10	X	14	14	13	X	13	13	X	0.1	0.1	0.1	X	0.1	0.1						
HMH Publishing Company (Escalate English)	57							62							61							50							68							0.5							318.5					
	X	11	11	11	X	12	12	X	15	20	14	X	15	18	X	11	14	12	X	12	12	X	10	10	10	X	10	10	X	14	14	14	X	13	13	X	0.1	0.1	0.1	X	0.1	0.1						
Imagination Station, Inc. dba Istation (Istation Reading with Home)	61							78							55							73							68							1							336					
	X	12	13	12	X	13	11	X	15	15	16	X	15	17	X	10	12	13	X	9	11	X	15	14	15	X	15	14	X	13	13	14	X	13	15	X	0.2	0.2	0.2	X	0.2	0.2						
Imagine Learning, Inc. (Imagine Learning)	54							92							60							50							66							0.5							322.5					
	X	10	11	12	X	10	11	X	20	20	18	X	15	19	X	12	13	11	X	12	12	X	10	11	10	X	10	9	X	14	12	13	X	14	13	X	0.1	0.1	0.1	X	0.1	0.1						
JFL Enterprises (Elementary Solution, Secondary and Verbal Master)	33							41							54							26							50							0.5							204.5					
	X	8	9	7	X	7	2	X	8	10	9	X	10	4	X	11	11	11	X	11	11	X	5	6	5	X	5	5	X	10	10	10	X	10	10	X	0.1	0.1	0.1	X	0.1	0.1						
Learn 360 (Learn 360)	53							22							25							23							40							26.5							189.5					
	X	10	12	11	X	9	11	X	3	12	2	X	5	0	X	5	10	3	X	5	2	X	5	4	5	X	5	4	X	9	10	7	X	5	9	X	5.3	5.3	5.3	X	5.3	5.3						
Learning A-Z, LLC (ELL Collection (Raz Kids))	72							53							48							53							70							6							302					
	X	15	15	13	X	14	15	X	9	11	11	X	10	12	X	9	10	10	X	8	11	X	10	11	10	X	10	12	X	14	14	14	X	14	14	X	1.2	1.2	1.2	X	1.2	1.2						
McGraw-Hill School Education, LLC (SRA FLEX Literacy)	75							66							46							52							67							1							327					
	X	15	15	15	X	15	15	X	17	18	18	X	16	17	X	7	12	7	X	10	10	X	10	11	10	X	10	11	X	13	14	12	X	14	14	X	0.2	0.2	0.2	X	0.2	0.2						
NCS Pearson, Inc. (WriteToLearn)	75							48							51							75							63							2.5							314.5					
	X	15	15	15	X	15	15	X	8	10	9	X	10	11	X	10	11	9	X	11	10	X	15	14	15	X	15	16	X	11	14	13	X	13	12	X	0.5	0.5	0.5	X	0.5	0.5						
Pearson Education, Inc. (SuccessMaker Reading)	75							90							79							100							71							35							418.5					
	X	15	15	15	X	15	15	X	18	18	17	X	17	20	X	15	15	15	X	15	15	X	20	20	20	X	20	20	X	14	15	14	X	14	14	X	0.7	0.7	0.7	X	0.7	0.7						
Pearson Education, Inc. (Lit)	75							93							78							97							71							2							416					
	X	15	15	15	X	15	15	X	18	19	18	X	18	20	X	15	16	15	X	15	15	X	20	19	18	X	20	20	X	14	15	14	X	14	14	X	0.4	0.4	0.4	X	0.4	0.4						
Renaissance Learning, Inc. (Accelerated Reader and English in a Flash)	66.5							95							73							73							57							2							366.5					
	X	14	13.5	13	X	13	13	X	19	18	18	X	20	20	X	15	15	14	X	14	15	X	14	14	15	X	14	16	X	10	12	10	X	15	10	X	0.4	0.4	0.4	X	0.4	0.4						
Renaissance Learning, Inc. (English in a Flash)	66.5							91							72							65							55							2.5							352					
	X	14	13.5	13	X	13	13	X	19	18	18	X	17	19	X	15	15	14	X	13	15	X	12	14	13	X	13	13	X	10	13	10	X	12	10	X	0.5	0.5	0.5	X	0.5	0.5						
ThinkCERCA, Inc. (ThinkCERCA Enterprise)	44							56							57							59							65							2.5							273.5					
	X	6	6	7	X	15	10	X	10	10	9	X	20	7	X	10	10	10	X	15	12	X	10	9	10	X	20	10	X	10	10	10	X	15	10	X	0.5	0.5	0.5	X	0.5	0.5						

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Award made to: Pearson Education, Inc. (iLit)

Vendors identified as finalists and asked to provide presentations.

- Achieve 3000, Inc. (SmartyAnts)
- Edmentum, Inc. (ESL Reading Smart)
- Pearson Education, Inc. (SuccessMaker Reading)
- Pearson Education, Inc. (iLit)

Vendor(s) removed from consideration of award after clarification on available evidence to support the product:

- HMH Publishing Company (English 3D)
- HMH Publishing Company (Escalate English)
- Learn 360 (Learn 360)